



IDAHO

**Gems**



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## 2017 Big "I" State Convention

August 13-16, 2017 - Sun Valley, Idaho

We are less than 45 days away from our 93rd Annual State Convention and Trade Show! This year, we will be heading to beautiful Sun Valley, Idaho, and you will not want to miss it. This year is an 80's theme as we explore ways to stay relevant in today's changing market. Make sure to REGISTER TODAY!

[Online Convention Registration](#)

[Printable Convention Registration](#)

[Make your room reservations here >>](#)

**CONVENTION SCHEDULE**

## Sunday, August 13, 2017

3:00-6:00pm	Registration Open
5:30-6:30pm	<b>Fast Times at The Big "I" Reception</b>
7:00-9:00pm	Exhibitor Set Up

## Monday, August 14, 2017

8:30am-1:00pm	<b>The Big "I" Golf Tournament (Stroke Play/Shotgun Start) - Open to all!</b> <i>Trail Creek Course - Sun Valley Resort</i>
11:00am-4:30pm	Registration Open
1:30-2:30pm	<b>Agency E&amp;O</b> <i>Amanda Juratovic, Dir. of Underwriting</i>
2:30-5:30pm	<b>"Stuck in the 80's" Trade Show</b> <i>Exhibitors dress 80's!</i>
3:30-4:30pm	<b>Membership Meeting &amp; Elections</b> <i>President Tim Obenchain</i> <i>Surplus Line Association of Idaho</i>
5:00-5:30pm	Trade Show Drawings & Golf Awards
8:00pm-12:00am	<b>Totally Radical Bash</b> <i>Hosted by Young Agents Committee</i> <i>Everyone 21+ invited!</i> <i>Whiskey Jacques - Ketchum, ID</i> <i>(transportation provided)</i>

## Tuesday, August 15, 2017

8:00-9:30am	<b>Big "I" Member Meeting</b> <i>President Jeff Morris, Ricketts &amp; Associates,</i> <i>Inc.</i>
9:45-11:30am	<b>General Session</b> <i>State of the DOI</i> <i>Dean Cameron, Director of Insurance</i> <i>State of the IIABA</i> <i>Vaughn Graham, IIABA Chairman-Elect</i>
1:00-3:00pm	<b>Generation at Work</b> <i>Jodie Swee, XYZ University</i>
3:00-5:00pm	<b>Presentation</b> <i>Kourtney Shorts, Travelers</i>
6:00-6:45pm	Hosted Reception
6:45-9:30pm	<b>80's Prom Night: Dinner &amp; Awards</b>

## Wednesday, August 16, 2017

9:00am-12:00pm **IIABI Board Meeting**  
*President Jeff Morris, Ricketts & Associates,  
Inc.*



If you are interested in being a sponsor or exhibitor, click the links below.

**[SPONSORSHIP OPPORTUNITIES](#)**

**[EXHIBITOR SPACE](#)**

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## **Congratulations, Ann Watkins!**

Our National Director, Ann Watkins, was recently appointed to the Finance Committee to serve a one year term from September 2017 - August 2018. This will be a tremendous benefit for Idaho, as Ann will have a pulse on the many programs that IIABA offers as well as potential programs that can benefit members. If you have any questions or feedback for Ann to pass on to IIABA, feel free to contact her at [ann@martininsure.com](mailto:ann@martininsure.com).



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## **Farewell to a Friend**

It is with great sadness that The Hartwell Corporation announces the passing of our founder Ralph M. Hartwell. Ralph founded The Hartwell Corporation in 1963 as an independent insurance and real estate

agency. Through his vision and leadership, Ralph propelled The Hartwell Corporation to become one of the largest Independent Insurance Agency's in the State.

Ralph was a philanthropist whose generosity could be seen and felt throughout the community and State in which he called home. In 2012, Ralph and Mary Lynn sold the agency to the employees of The Hartwell Corporation making it a 100% Employee Owned, as it stands today.

Ralph Hatwell was 85 years old at the time of his passing on June 19, 2017. Arrangements are pending under the direction of Wood Funeral Home. Condolences may be sent to the family online at [www.woodfuneralhome.com](http://www.woodfuneralhome.com)



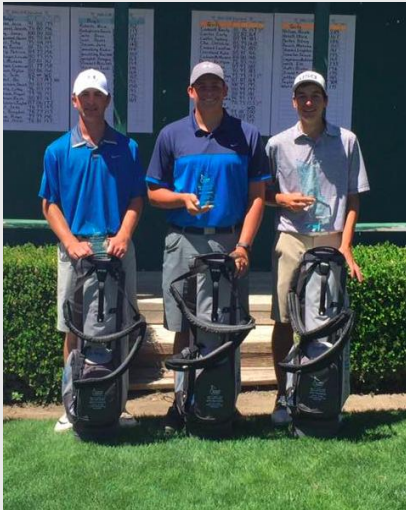
## Résumés Available!

Recently Big "I" was contact by two individuals both looking to make a job change. Please read a brief description on each of them below:

*"Licensed Commercial CSR with 20 years experience, looking for full time work."*

*"I am searching for an opportunity to move back into the independent world from the captive side. Currently, I hold Idaho Property, Casualty, Life and Health licenses. For the past 3 years I have been working as a recruiter for a captive company. Time for a change to get back to the work I enjoyed working in an independent agency. In the past I worked as a licensed account manager/customer service rep in personal and commercial lines for 10 years. I would like to put my skills back to work in your agency. Let's talk soon!"*

For contact information or to see a full resume contact [kyra@iiabi.org](mailto:kyra@iiabi.org).



## Trusted Choice Big "I" Junior Golf State Qualifier

The 2017 Junior Golf State Qualifier was our biggest in several years (maybe ever) with 60 boys and 34 girls playing in our two-day tournament at Shadow Valley, June 21 & 22. It was a HUGE success! We were very proud of the turnout and glowing feedback

from players, parents, and the Idaho Golf Association.

We couldn't have pulled it off without our wonderful volunteers and sponsors. Thank you to everyone who contributed time and financial assistance to support these 94 junior golfers and strengthen the Trusted Choice brand! Four boys and two girls will go onto represent Idaho in the Big "I" National Championship in Madison, Mississippi, from August 7-10, 2017. We will report back on how they do. Goooo, Team Idaho!



### ***State Qualifier Results***

Boys 1<sup>st</sup> Place - Daniel Gaspar, Twin Falls, age 18

Boys 2<sup>nd</sup> Place - Andrew Cortez, American Falls, age 18

Boys 3<sup>rd</sup> Place - Brody Bonfilio, Boise, age 18

Boys Exemption Entry - Carson Barry, Eagle, age 17

Girls 1<sup>st</sup> Place - Payton Fehringer, Pocatello, age 17

Girls 2<sup>nd</sup> Place - Bailey Henley, Jerome, age 17

Girls 3<sup>rd</sup> Place - Emily Cadwell, Boise, age 14

## Thank You to Our Jr. Golf Sponsors and Volunteers

### **VOLUNTEERS**

TJ Baker, Liberty Mutual

Jamie Beswick, Leavitt Group

Mary Cahoon, Disaster Kleenup

Debbie Etcheson, United Heritage

Josh Evangelho, Liberty Mutual  
Tracy Forsythe, Higgins & Rutledge  
Al Frieze, ISRB (retired)  
Jacquie Frieze  
Tari Harding, Safeco  
Andy Kluchar, Progressive  
Emily Koleno, Associated Insurance  
Jennifer Joslin, United Heritage  
Linsey Lockner, Employers  
Debby McClure, Acuity  
Michael North, ISRB  
Kerrie Ogden, Disaster Kleenup  
Wendi Palumbo, Oregon  
Mutual  
Dirk Perry, Acuity  
Bob Ricketts, Ricketts &  
Associates  
Mike Schlagenhauf, Dahlinger  
Insurance  
Kelly Second, United Heritage  
Zach Stuckey, Mutual of  
Enumclaw  
Elizabeth Wagnon, United  
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Vinny Waters, Progressive



### **SPONSORS**

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**Oregon Mutual Insurance Company**



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